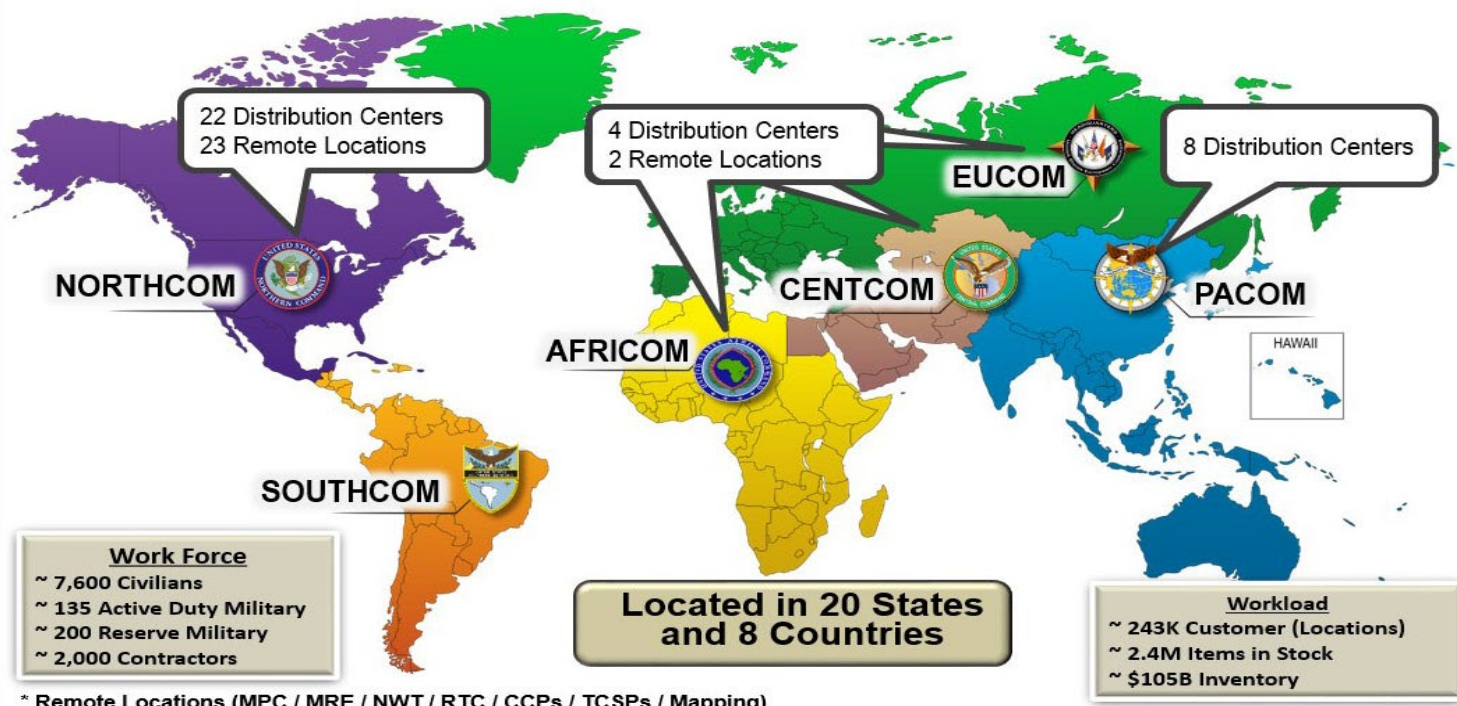




DEFENSE LOGISTICS AGENCY DISTRIBUTION SMALL BUSINESS

[DLA Distribution](#) is the leading provider of global distribution support to America's military and other federal agencies, and it comprises of just over 9,200 civilian, military, reserve and contracted employees. Located in eight countries and 20 states and territories, it delivers best-value supply chain solutions including receiving, storing, and issuing supplies to increase warfighter readiness.



WHAT DOES DISTRIBUTION PROCURE?

Services		Supplies	
	General Warehousing and Storage		Materials Handling Equipment (MHE), Conveyor & Conveying Equipment
	Facilities Support, Janitorial & Engineering Services		Corrugated & Solid Fiber Boxes, Wood Containers, Pallets, Labeling, and Packing Supplies
	Construction (Commercial, Power and Communication Line, Electrical, Roofing, Highway, Street & Bridge)		Manufacturing (Shelving, Coated & Treated Paper, Plastic, Battery, and Packaging Machinery)
	Maintenance, Repair and Rebuilding of Industrial Machinery & Equipment		Soap and Other Detergent
	Administrative and General Management Consulting		Electric Wire, and Electrical Power & Distribution Equipment



DEFENSE LOGISTICS AGENCY DISTRIBUTION SMALL BUSINESS

WHERE TO FIND PROCUREMENT OPPORTUNITIES

The DLA Distribution sites post their opportunities on the Federal Contract Opportunities website at [SAM.gov](https://sam.gov). Search for DLA Distribution opportunities and notices in SAM.gov using the following codes:

Site	Department of Defense Activity Address Code (DoDAAC)			
New Cumberland, Pennsylvania	SP3300			

Most of DLA Distribution's over-land transportation is booked using agreements executed by U.S. Transportation Command. Please contact the [US TRANSCOM Small Business Office](#) for more information.

MAJOR SPEND PATTERN FISCAL YEAR (FY) 2024 (All Dollars)

Source: SAM.gov

NAICS Code	NAICS Description	NAICS Dollars Obligated
Grand Total DLA Distribution FY24		\$455,736,071
493110	GENERAL WAREHOUSING AND STORAGE	\$278,795,737
333922	CONVEYOR AND CONVEYING EQUIPMENT MANUFACTURING	\$78,617,799
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$13,886,154
322211	CORRUGATED AND SOLID FIBER BOX MANUFACTURING	\$11,409,618
493120	REFRIGERATED WAREHOUSING AND STORAGE	\$7,717,657
337215	SHOWCASE, PARTITION, SHELVING, AND LOCKER MANUFACTURING	\$6,640,448
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$6,625,208
561720	JANITORIAL SERVICES	\$5,961,611
561210	FACILITIES SUPPORT SERVICES	\$5,926,851
811310	COMMERCIAL AND INDUSTRIAL MACHINERY AND EQUIPMENT (EXCEPT AUTOMOTIVE AND ELECTRONIC) REPAIR AND MAINTENANCE	\$5,414,951

Product and Service Search

Use the [Product and Service Search tool](#) to search and sort products and services a Supplier can supply to the Government. These products and services are categorized by the Major Subordinate Commands (i.e. Aviation, Land and Maritime, etc.) that manage the supply chain, and a Supplier can use the information to determine a pathway to which primary DLA supply chains (i.e. MSCs) need the material or service.

DLA DISTRIBUTION SMALL BUSINESS OFFICE CONTACT INFORMATION

Submit an **inquiry** for assistance within the DLA Small Business Programs Office Contact Inquiry option. Choose Distribution in the "Which Buying Organization do you need assistance with?" field at www.dla.mil/Small-Business/Contact/.

WHERE TO FIND ADDITIONAL INFORMATION & RESOURCES



Explore DLA's Supplier Pathway Program's Getting Started page specific for DLA Distribution supply chain. It provides the steps on how to do business with the supply chain to include what type of certifications you will need and opportunity routes you can take to become a supplier. Visit: www.dla.mil/Small-Business/Getting-Started/#distribution

Video resources may be found at www.dla.mil/Small-Business/Resources/Supplier-Video-Resources/

Additional information and resources can be found on the DLA Small Business website www.dla.mil/smallbusiness.

